

Nippon Manufacturing Service Corporation (nms) Consolidated Fact Sheet 1Q FY2012

Stock exchange listings : JASDAQ Securities Exchange (Stock code : 2162)

URL: <http://www.n-ms.co.jp>

Contact : nms-ir@n-ms.co.jp

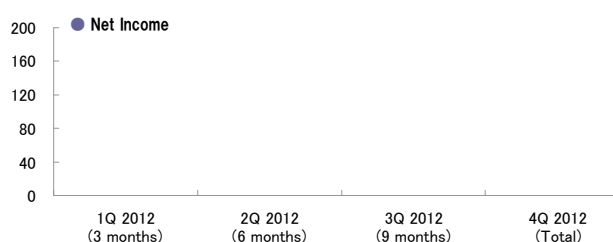
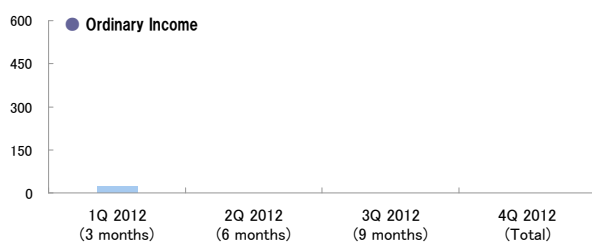
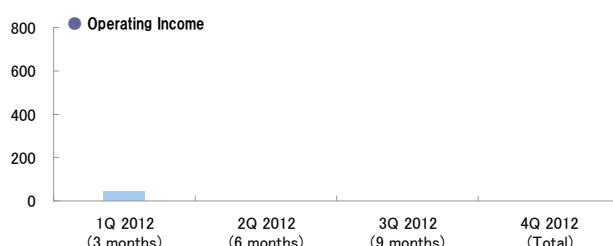
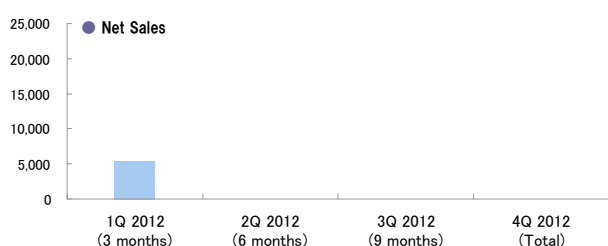
nms is the leading manufacturing outsourcing company in Japan, and expanding our business globally and helps to preserve and pass down Japan's exceptional, world-renowned capabilities for Monozukuri. We will provide a one-stop service for Monozukuri in the form of "neo EMS" that handles everything from design and development to repairs and customer service both in Japan and abroad. We are the first Japanese company to acquire licenses in Vietnam for in-plant contract manufacturing and contract manufacturing businesses and to receive a permit to provide dispatch labor services in China, the only manufacturing outsourcing company that makes it possible to do "Monozukuri" on the level that Japanese manufacturers want whether in Japan or overseas.

Summary of Quarterly Financial Information

(Million JPY)

	1Q 2012 (3 months)	2Q 2012 (6 months)	3Q 2012 (9 months)	4Q 2012 (Total)
Net Sales	5,347			
Operating Income	45			
Ordinary Income	22			
Net Income	-1			
Net Income per share (JPY)	-			
[Financial Data]				
Operating income ratio (%)	0.8			

[Performance Graph] (Million JPY)



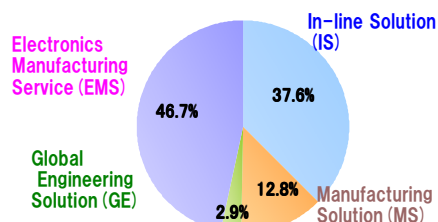
Results of operations

Production at manufacturers in our industry has started to recover faster than previously expected after the devastation inflicted by the Great East Japan Earthquake of March 11, 2011. As a result, operations in manufacturing staff dispatch and subcontracting services too have been displaying a more rapid rebound than anticipated. However, in the light of the earthquake damage and the resulting severed supply chains and power supply insufficiencies, etc., manufacturers have been reviewing their production frameworks and are looking for ways to sustain domestic production despite obstacles such as high corporation tax rates and the strong yen. On the other hand, current production has been seeing a number of manufacturers increase output to cover inventory shortages caused by the sudden production recovery, with positive effects also for the industry of the Company. There is occasional evidence that orders from manufacturers tend to concentrate on industry members with outstanding staff procurement capabilities and an established reputation for compliance, which has further deepened the divide between strong and weak industry members.

Occasioned by these developments, nms Group (the Company and its consolidated subsidiaries) has formulated a new business strategy concept ("neo EMS") under which the Group will promote business initiatives that address key issues of the Group's individual operations. The Group has been successful to a certain degree in regard to these efforts. Specific measures include the following:

- Raise the competitive strength of Inline Solutions (IS) operations, the Group's core business
- Expand Manufacturing Solution (MS) operations, a business with growth potential
- Improve business systems in Global Engineering (GE) operations, indispensable for the "neo EMS" one-stop service concept
- Establish a business platform for Electronics Manufacturing Service (EMS) operations, necessary for gaining greater manufacturing prowess

nms four types of business solution in various combinations to satisfy our customer's needs.



Go for details of our services

<http://www.n-ms.co.jp/english/ir/iigvo/index.html>

The earthquake has impacted also the Group's earnings to no small extent. In spite of this, results have been ahead of expectations, as the Group has frequently been nominated as a service provider by Group clients whose production as already shifted into higher gear. As a result, consolidated sales for the first quarter totaled 5,347 million yen, with operating income of 45 million yen, ordinary income of 22 million yen, and net income near break-even.

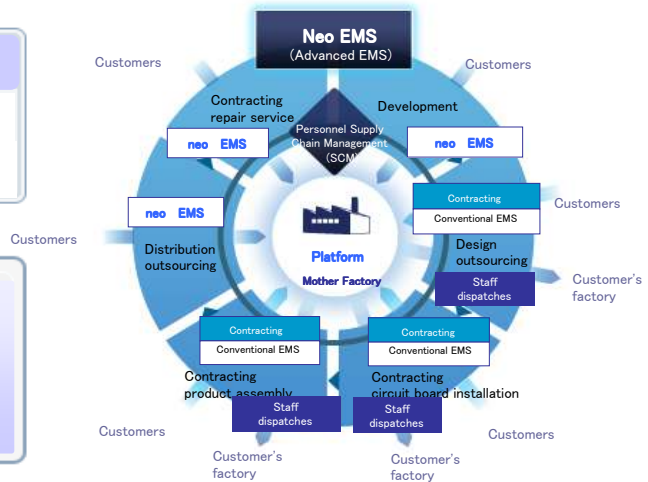
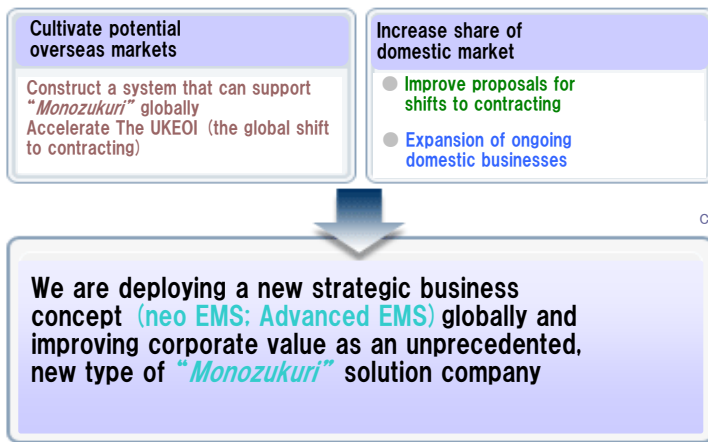
TOPICS

Acquisition of Shares in TKR Corporation, Turning the Company into Subsidiary (July 26, 2011)
http://www.n-ms.co.jp/english/ir/pdf/nms_110727_e.pdf

Next Solution

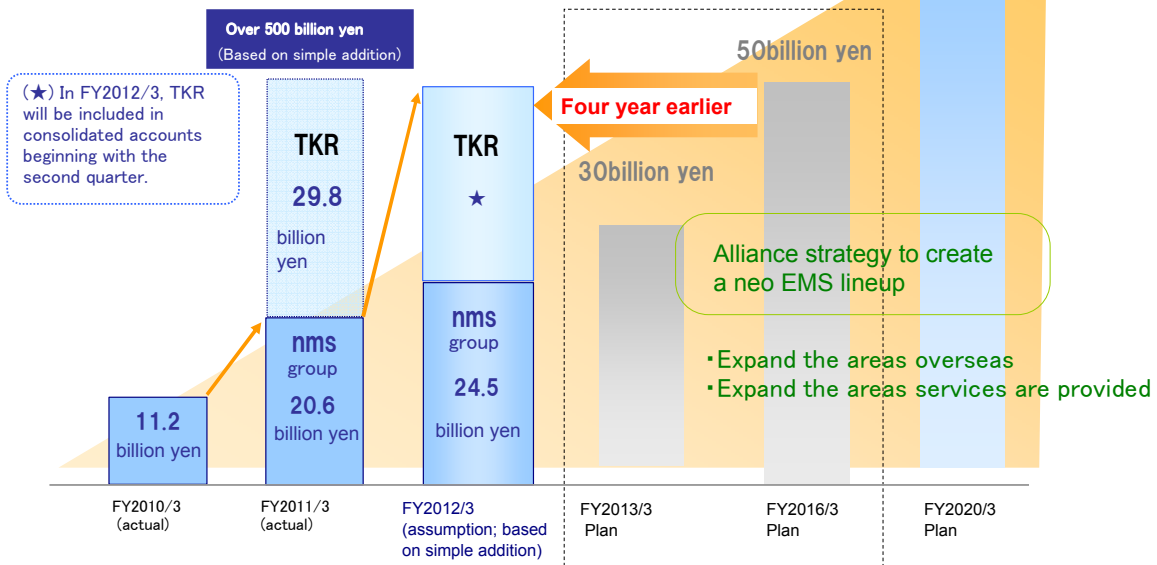
Mid-Term Business Plan

Seeking to achieve synergy between nms' "Monozukuri" capabilities (extensive contracting capacity) and SHIMA Electronic Industry and TKR engaged in EMS overseas – we have deployed our neo EMS (Advanced EMS) solution globally in our capacity as an unprecedented, new type of "Monozukuri" solution company. Through these efforts, we are working to expand the overseas market by getting manufacturer demand for overseas expansion, to increase domestic market share, and to improve corporate value.



Expand with a goal of 100 billion yen in net sales

Thanks to the management integration with TKR Corporation, the sales target for FY2016/3 released on May 23, 2011, will almost be reached already in FY2012/3, four years earlier than planned.



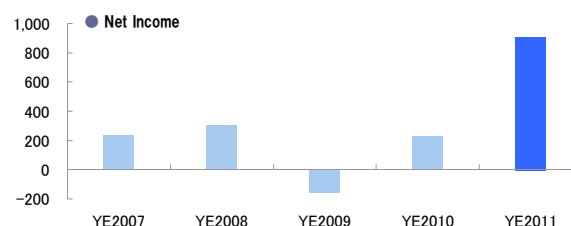
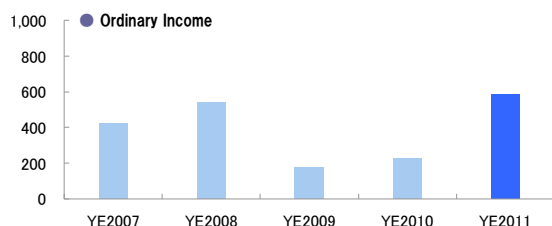
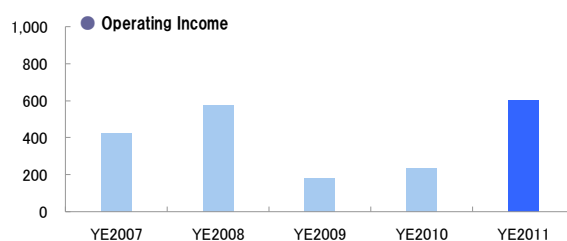
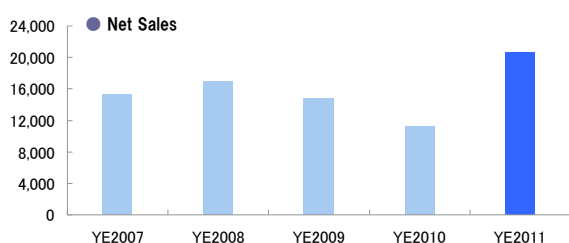
Performance Information

(Million JPY)

Operational Results	YE2007	YE2008	YE2009	YE2010	YE2011
Net Sales	15,322	16,963	14,822	11,224	20,675
Operating Income	423	576	184	234	602
Ordinary Income	427	542	174	230	584
Net Income	234	302	-152	230	907
Net Income per share (JPY)	11,371.51	14,352.31	-7,143.89	11,497.36	45,595.87
Dividends per share (JPY)	-	-	-	500	2,000
Net Sales by Business Segment	YE2007	YE2008	YE2009	YE2010	YE2011
In-line Solutions (IS)	12,452	13,552	11,097	7,936	8,516
Manufacturing Solutions (MS)	1,718	1,956	2,276	2,526	3,173
Global Engineering (GE)	1,151	1,454	1,449	762	689
Electronics Manufacturing Service (EMS)	-	-	-	-	8,297
Total assets/Net assets/Equity ratio	YE2007	YE2008	YE2009	YE2010	YE2011
Total assets	3,937	4,218	2,832	3,117	7,362
Net assets	811	1,252	1,069	1,295	2,169
Equity ratio	20.6%	29.7%	37.8%	41.3%	29.2%
Cash flow position	YE2007	YE2008	YE2009	YE2010	YE2011
Cash flows from operating activities	311	80	-302	352	671
Cash flows from investing activities	-85	-71	-21	-80	-196
Cash flows from financing activities	-360	19	-132	-264	349
Financial Indicators	YE2007	YE2008	YE2009	YE2010	YE2011
Operating income ratio (%)	2.8	3.2	1.2	2.1	2.9
ROE (%)	33.8	29.4	-	19.5	42.3
ROA (%)	11.4	13.3	4.9	7.7	7.9

※The Company started preparing consolidated financial statements in FY2011/03. Up until that time, non-consolidated values were stated for reference.

[Performance Graph] (Million JPY)



Basic Information (As of March 31, 2011)

• Company Name	Nippon Manufacturing Service Corporation (nms)
• Head Office	Tokyo Opera City Tower 11F, 3-20-2 Nishi-shinjuku, Shinjuku-ku, Tokyo 163-1411, Japan
• Established/Incorporated	Sep-85/Aug-90
• Officers	President : Fumiaki Ono Executive Managing Director : Hidehisa Fukumoto Executive Director : Norihiko Suehiro
	• Capital 500,600,000yen

Stock Information

Basic Information

• Fiscal year end	31-March
• Date of ordinary general Shareholders' Meeting	June
• Record date	Year-end dividends: March 31/Interim dividends: September 30
• Number of shares constituting one unit	1share
• Number of shares authorized	412,000 shares
• Number of shareholders	1529 (As of March 31, 2011)
	• Number of shares issued 108,055 shares

Major Shareholders

Shareholder name	Stock Holdings*	Stock Holding Ratio
JUFCO Buyout No.2 Investment Limited Partnership	38,690	35.80
Fumiaki Ono	18,200	16.84
Kyoyuji Hasegawa	2,640	2.44
Employee Stock Ownership	2,410	2.23
Hidehisa Fukumoto	2,200	2.03
Nomura Securities Co., Ltd.	1,715	1.58
JAFCO Buyout NO.2 Investment Limited Partnership (Cayman) L.P.	1,610	1.48
Fumiya Yamada	1,350	1.24
Osaka Securities Finance Company, Ltd.	1,325	1.22
Treasury Stock	8,515	7.88

* On April 1, 2011, a 5-for-1 stock split was implemented. The number of shares stated is therefore five times the number of shares as of the end of March 2011.

Share price/Market Value	JPY [Closing price, August 5, 2011] / JPY	82,500 / 8,915 mil
Forward P/E	[Consolidated]	22.19